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**THE PHI ALPHA**  
Sigma Alpha Epsilon  
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**THE**

# PHI ALPHA

## A Special Feature

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The third in our series of reports to the New Orleans convention is the Report of the Finance Committee. Co-chairmen of this committee were James D. Peterson, Archon of Province Rho, alumnus and W. Craig Falkenhagen, Stanford '74 (Calif. Alpha), undergraduate.

### NATIONAL AFFAIRS

117th National Convention, New Orleans, Louisiana  
June 17-19, 1973

#### Report to the Convention from the Finance Committee

The Finance Committee of this convention has addressed itself primarily to the task of analyzing the economic standing of the fraternity by reviewing and examining various financial reports submitted by the Director of Financial Affairs. Specifically, we have studied the balance sheets and income statements for the preceding two fiscal years and the proposed budgets of the fraternity for the next two fiscal years. Furthermore, we have examined the proposed amendments to the National Laws dealing with financial matters and have questioned several individuals who are directly involved with the control of fraternity funds.

We have arrived at several conclusions and recommendations which we submit to the 117th anniversary convention:

Regarding management, we applaud the National Staff and the Trustees of Sigma Alpha Epsilon in their competent handling of the financial affairs of the fraternity. Their continuing efforts to minimize expenses and optimize our monetary resources is extremely commendable and we are in approval of their general approach to financial management.

Secondly, we are in approval of the proposed budgets for the fiscal years 1973-74 and 1974-75 and are confident that these budgets will be followed. Primarily due to the brevity of our study and our faith in the management of the fraternity, we submit no recommendations for altering specific amounts budgeted for the coming two fiscal years.

In connection with our laissez-faire handling of the budget, we advise that if closer scrutiny of the actual budget figures is desired in the future, then the Finance Committee members of future conventions must be notified well in advance of their assignment and must receive copies of budgets and financial reports to study before they arrive.

Regarding proposed changes to the National Laws, we recommend the following two amendments be adopted with changes:

Proposal #10 (regarding the Convention Fund): Raise the six dollars currently drawn from each initia-

tion fee to eight dollars rather than to the proposed ten dollars. (ed. note: This passed.)

Proposal #11 (regarding the daily convention allowance): Raise the present allocation of fifteen dollars per day up to seventeen dollars per day rather than up to twenty-five dollars as proposed. (ed. note: The allocation remains \$15.)

We recommend that the following proposed amendments be rejected: Proposal #36, Proposal #37, Proposal #40. (ed. note: These proposals, commonly called the revenue-sharing proposals, were defeated. The problem of the conflict between chapter and national fund raising was referred to committee for further study, however.)

In considering areas where the fraternity could save money in the future, we discovered one expense item, in particular, where greater thrift should be practiced. That item is travel.

We recommend the following guidelines be adopted regarding SAE travel expense:

1. Official travel by members of the Supreme Council involving fraternity expense in excess of fifty dollars shall be approved in advance by the Eminent Supreme Archon and coordinated through the Eminent Supreme Recorder. (ed. note: This has been done.)

2. All official personnel of the fraternity, both elected and appointed, shall travel only by coach class, when traveling on behalf of the fraternity at the expense of the fraternity. First class travel should be limited only to the very rare cases when no coach arrangements can be made. In addition, all other travel expenses incurred by the previously mentioned fraternity personnel shall be kept as low as possible in the interest of thrift and economy.

The above recommendations regarding travel are not intended to restrict the frequency of official trips by members of the Supreme Council and others; rather, they are intended as encouragement of intelligent and economic practices when traveling at the expense of the fraternity.

Next, we recommend that responsibility for overseeing the financial matters of the fraternity be vested in a particular individual of the Supreme Council whose aptitude for matters of finance make him the most logical man for the job, rather than being vested specifically in the Eminent Supreme Warden. This is so that we will always have the most qualified Supreme Council member and the one who is most genuinely interested in financial affairs of the fraternity overseeing its financial operation.

Finally, we recommend that the National Contingency Fund of SAE be built to a size such that one year's budget could be completely covered by the fund if the need should ever arise in the future.

These recommendations we submit in the interest of maintaining the solid economic foundation of Sigma Alpha Epsilon.

## **SUPREME COUNCIL MEETING REPORT**

The Supreme Council, SAE National Board of Trustees and the Leadership School Planning Committee came together for a series of joint and separate meetings at the Temple January 4-6.

The most significant action taken by the Council was approval of a plan to implement a more aggressive extension program. A key feature in the plan is the appointment of former E & L Consultant Ken Tracey as Director of Extension for the National Fraternity.

Under Tracey's direction, the experimental program will seek to establish the procedures for more positive National Fraternity involvement in extension.

"The trend in recent years has been that our extension possibilities have become limited. During this experimental period we are going to try to decide how much more aggressive we can be," Tracey said.

Currently, Sigma Alpha Epsilon has no petitions for charters pending. From a high of 235 during the 1965-67 biennium inquiries for possible extension had dropped to 39 for the 1971-73 period.

Although the program is a departure from the past practice of leaving extension matters totally in local hands, Tracey said he will work "very closely" with province officers to coordinate the establishment of colonies.

In other action by the Council, the charter of New York Sigma at Adelphi University was suspended. According to reports, the chapter had not initiated anyone into SAE but had continued to induct new members into the local group. At the September meeting of the Council the chapter was asked to show cause why the charter should not be suspended. Nothing was received from New York Sigma so the suspension was finalized.

The charter of the defunct Connecticut Lambda chapter was remanded to the custody of an alumni commission. According to a letter from Province Alpha Archon Richard Hooker, the University of Hartford campus cannot support fraternities at the present time. The commission hopes to reestablish the chapter within two years, however.

## **CHAPTER VISITATION POLICY CHANGED**

A change in the chapter visitation policy which involves doing away with traveling regions for Educational and Leadership Consultants went into effect this month. The new plan was the result of week-long meetings held between the Consultants and other members of the National Staff, January 7-10.

The change was necessitated by the fuel shortage and the feeling that a more flexible program would allow the National Office to serve where it was needed most.

Under the plan the traveling regions formerly assigned to Consultants were abolished and National Staff members will go to chapters where specific assistance is required.

The first new round of visits is typical of the plan.

Each Consultant was assigned a chapter or group of chapters where immediate assistance was deemed necessary. Then a series of other visits were scheduled on the way to and from the key visit. "In this way we hope to visit many chapters who do not need specific help but want a visit," said Consultant Jim Luety. ESR Jack Hotaling said he felt reasonably sure that every chapter will get a visit.

## **THE CHAPTERS**

### **Zeal Award Dinner**

Winner of the John O. Moseley Award for Fraternity Zeal, Alabama Alpha-Mu at Auburn University hosted a presentation banquet in Auburn, October 29. On hand to present the Award to the whole chapter was ESA Joe Mancini along with ESR Jack Hotaling and Province Epsilon Archon Johnny Warren. The Award had been previously announced and presented to Past EA Chip Stilwell at the closing banquet of the Leadership School.

Just prior to the dinner the chapter treated Mancini and Hotaling to a tour of the Auburn campus in an old English taxi. The cab was a gift from an Alpha-Mu alumnus.

### **B-U Initiates 11**

The story of Massachusetts Beta-Upsilon at Boston University continues to unfold. On November 16 the two men initiated at Leadership School initiated 11 of their 14 pledges. Total chapter strength stands at 13 and unofficial reports have it that four more pledges are working toward an early spring initiation.

At the close of school last spring, the last active member of Mass. B-U graduated leaving an amorphous group of six students not yet convinced of the viability of fraternity membership. Two of the six were initiated at Leadership School and with the help of graduate advisor Bruce Coates, Northwestern '73 (Illinois Psi-Omega) pledged 14 men.

### **Va. Upsilon Dedicates House**

Virginia Upsilon, Hampden-Sydney College, dedicated a new chapter house in ceremonies held November 3. The affair attracted 150 guests on Parents' Weekend. The chapter was installed in 1971.

## **THE PROVINCES**

### **Lance Named Delta Archon**

David M. Lance, Cincinnati '56 (Ohio Epsilon) has been named interim Archon of Province Delta. He will serve until the province convention this spring.

Lance is an investment broker for W. E. Hutton and Co. in Cincinnati. He replaces Bill Lohrer as Archon. All other members of the province council remain the same. A letter announcing Lance's appointment was sent to all chapters in Province Delta after the first of the year by ESR Jack Hotaling.

### **Province Conventions**

Provinces are beginning to make plans for upcoming province conventions and one province, Epsilon, has already completed its meeting. The Epsilon meeting was held in Atlanta January 11-13.

The National Office has received notification of the dates and places for the following provinces:

Theta, February 1-3 in Jackson, Miss.; Rho, February 15-15 in Madison, Wis.; Zeta, March 23-24 in Kansas City, Mo.; Nu-Epsilon, January 25-27 in Gainesville, Fla.; Pi, February 2-3 in Kent, Ohio; Omega, February 9 in Ann Arbor, Michigan and Lambda, April 5-7 in Portland, Oregon; Iota, March 29-31 in Sewanee, Tenn.; Upsilon, March 1-2 in Albuquerque, N. M.; Sigma, March 29-31 in Stillwater, Oklahoma; and Nu, April 30 in Philadelphia.

## THE LEVERE MEMORIAL FOUNDATION

### Eight Founders in December

The month of December saw the names of eight new Founder Members of The Levere Memorial Foundation added to the panels in the Supreme Council Room.

E. A. Isakson, Oglethorpe '39 (Georgia Eta) achieved a Founder Membership for himself and for his sons Johnny, Georgia '66 (Beta) and E. Andrew, Vanderbilt '74 (Tennessee Nu). The contribution was made in appreciation for all that SAE has meant to his two sons and to himself.

William A. Gillen, Brooks T. Mancini, ESW Dr. Louis E. Smith, ESH Richard F. Generelly, and ESCh Richard L. Moore were also designated Founders in December. The \$1,000 gifts for Mancini, Smith, Generelly and Moore were made by anonymous donors.

### Annual Giving Report

A new feature of the current annual giving campaign is the opportunity donors have of designating 10% of the contribution as a direct gift to The Levere Memorial Foundation.

By not checking the box at the bottom of the appeal's response card the donor is designating 10% of his gift to such Foundation programs as Student Loans, Chapter Libraries and Tutor-in-Residence.

The new procedure was occasioned by IRS regulations that stipulate that a certain amount of a public foundation's income must come from direct public contributions.

**Openings for Educational and Leadership Consultants beginning July 1, 1974 were announced by ESR Jack Hotaling recently. Applications for the position which involves extensive travel opportunities, are currently being accepted, he said.**

**For information and application write:**

Jack R. Hotaling  
Sigma Alpha Epsilon  
P.O. Box 1856  
Evanston, Illinois 60204

## 1856 SHERIDAN ROAD

### Claus Resigns

James L. Claus, Iowa State '72 (Gamma) resigned his post as Educational and Leadership Consultant December 31 to assume a management training position with the Hilton Hotel chain.

Claus, who began his new job immediately, will receive training in all phases of hotel management.

After completing one year of travel in the south east, Claus began visiting chapters in the west just prior to his resignation.

## ON CAMPUS

**Aftermath of Student Movement** — For four years between 1968 and 1971 the Federal Bureau of Investigation operated a counter-intelligence program to "expose, disrupt, and otherwise neutralize" campus radicals. The program came to light when memoranda from the late FBI Director J. Edgar Hoover were released to NBC newsman Carl Stern.

The program was instituted, say the memos, because the bureau was "highly concerned that the anarchistic activities of a few can paralyze institutions of learning, induction centers, cripple traffic and tie the arms of law enforcement officials all to the detriment of our society."

**U.S. Calls Grand Jury in Kent State Case** — The Justice Department impaneled a federal grand jury in Cleveland December 18 to hear evidence in the fatal shooting of four students at Kent State University in 1970.

The decision to launch the investigation represents a complete reversal of the department's policy under former Attorney General John N. Mitchell.

**Harvard Portfolio Would Have Lost—If** — The value of the Harvard University endowment showed a \$29 million paper loss during the fiscal year that ended last June 30. The portfolio lost 2.4 percent during a period when the Dow Jones index lost 4 percent, however.

Even on paper, however, Harvard came out ahead because gifts and bequests during the year more than offset the paper loss.

**Employment Prospects Up for Engineers and Accountants** — Two recent surveys show that employment prospects have increased significantly for college graduates in engineering, accounting and some other technical fields.

The surveys predicted a 22 percent increase in the number of 1974 engineering graduates hired, 20 percent for accounting majors and a whopping 54 percent for women in all fields.

**18 Year Old Adults on Campus** — Colleges are finding themselves increasingly filled with adults as more states lower the age of majority to 18. D. Parker Young of the University of Georgia reports some problems in a report for the Council of Student Personnel Associations in Higher Education. They are:

1. More students will be directly liable for dormitory contracts and other business obligations, which will probably create increased student requests for both legal and financial aid from the college.

2. Colleges may be freer to press charges against students for property damage without involving parents.

3. On the other hand, students may be more inclined to sue the college or other students when they believe their rights are being violated via campus disruptions or unfair classroom practices.

4. Court ruling making it easier for students to become legal residents of a state could cut sharply into the money colleges make from higher non-resident tuition charges.