

DEADLINES!

The National Convention opens on June 19 at the Ben Franklin Hotel in Philadelphia. Chapters should elect delegates and get those registration forms in as soon as possible. All reports must be in and monies owed paid to the National Office in order for your delegate to be eligible to vote.

Summer Intern applications must be received by May 1.

Outor-in-Residence applications are due by April 15.

Community Service Award entries must be received by June 1.

GIVING CAMPAIGN

Financial Affairs Director Geoff Woie reports that this year's fund raising effort should exceed the \$160,000 goal set for gifts to SAE and The Levere Memorial Foundation.

The fraternity is in the process of solidifying its dates for the 1977-78 fiscal year annual giving campaign. If you would like a copy of the mailing schedule, please contact Geoff Woie at the National Office and he will send you the dates when they are finalized.

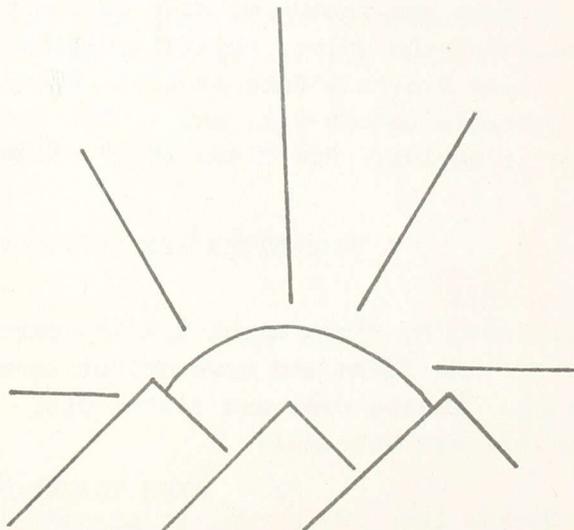


As you can see from the above photo Leadership School Planning Committee member Mike Nelson once again plans an excursion to the Red Garter.

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SPOTLIGHT: Colorado Retreat

"Respectful brotherhood" is the theme of the annual retreat for our brothers at Colorado State. Last October an exhilarating retreat program took place at the Pingree Park Complex high in the Colorado Rockies. The chapter developed goals for the weekend, brainstormed ideas and sent five groups of 8 to 11 brothers off to separate cabins to solve problems and develop programs for the coming year. Each group reported their findings the following day. Interspersed with the sessions were games of volleyball and horseshoes, midnight hikes for a star-lite view of the rockies, a bonfire singing session, and meals in the dining hall. Looked forward to each Fall is this time to get away from campus, get to know each other better, plan activities and "re-unite the house in a brotherhood of men with the same ideals for the betterment of themselves and the fraternity." The drawing below has become the symbol of Colorado Delta's retreat.



1856 SHERIDAN ROAD

This will be the last full issue of Phi Alpha for the year. We will undoubtedly have some developments to report from the Convention so EA's can expect a summer issue or two.

Brothers come and go around here and two of our distinguished staff persons have announced their "retirement" from Minerva's service. Karl (with a K) Wondrak (Northern Colorado '73) has served for four very long years, first as an E & L Consultant and for the last two as Director of Extension. He has done a commendable job and his friends will miss him (so will I). Plans call for some time-out for travel, fishing and backpacking from "Colorado to the great Pacific Northwest." After a few months of that Karl intends to "seek employment". Region I, E & L Consultant Kevin Nagle (Long Beach '76) will leave after one year "on the road" to pursue a Master of Public Administration or Law Degree, "preferably in my home state - California". Good luck Bro's!

In January we reported that our Virginia chapter had to vacate their house due to pipe breakage over Christmas vacation. We are happy to report that social activity has resumed and the meal plan has been re-established. The bedroom area should be ready for occupancy by next fall.

When a Colony petitions for a charter an on the scene investigation takes place shortly before the Convention. On April 20 therefore, both the Baylor University Colony and the Colony at Salisbury State will be reviewed by 3 man committee's made up of brothers who reside outside of the province in which the colony exists. William Lucas, (former Province Zeta Archon), Eric Chapman (Nebraska Lambda-Pi), and I, Ken Tracey will go to Baylor. Jim Claus (N. Y. Alumni),

Steve Sloan (PA Theta) and Geoff Woie will visit Salisbury State.

SAE-FAD is going well! New York Alpha (Cornell) reports \$2,300 raised in a bowlathon. The SAE at North Carolina State brought in over \$5,000 with their dance marathon. Oregon Delta (Lewis & Clark) came up with \$1,200 also in a dance marathon. Also reported recently was Kansas Beta's (Kansas State) contribution of \$668 in Shamrocks Against Dystrophy street solicitation. If your chapter has completed a project please file a report with us so that we can be sure that SAE is properly credited for this year's effort.

Province Upsilon had a very fine Leadership School hosted by Northern Arizona SAE on February 26. We experimented with some new ideas which we hope to incorporate into the management workshop at Leadership School this summer.

Utah Phi (University of Utah) ceased operations as of the end of winter quarter. Karl Wondrak will visit Utah this month and plot our strategy for re-establishing the chapter next fall.

It's always sad when chapters close and two have done so this year, Utah and William and Mary, but generally it's been a healthy year for SAE around the country. Many chapters boast increased membership and high levels of activity, spirit and pride. Recent travels have allowed me to observe fine brotherhoods at Colorado State, Denver, Arizona State, Wisconsin and New Mexico Alpha where I enjoyed a very pleasant Founder's Day "back home!" Looking forward to seeing many brothers at the National Convention in Philadelphia and at Leadership School. Have a good summer!

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A NEWSLETTER FOR CHAPTERS

Published by Sigma Alpha Epsilon periodically to provide ideas and news of services and programs. Please post and distribute. Contributions are welcome!

KEN TRACEY - EDITOR

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REGION 2 REPORT

Tim Tolan
E & L Consultant

News & Notes

Province Iota, Pi and Delta are planning April activities . . . Alabama Chi (Univ. of South Alabama) won a \$2,400 Gym Set in the Miller Beer Can Contest . . . Finish the chapter scrapbooks for Leadership School competition . . . E & L Consultant Tim Tolan will be visiting Tennessee, Ohio and Indiana in April . . . Kentucky Epsilon (Kentucky) and Alabama Alpha-Mu (Auburn) have the largest chapters in the region - both over 110 men . . . \$115,000 is being used to remodel Tennessee Nu (Vanderbilt) . . . Applications for Consultant positions and Summer Internships are available . . . Alabama coeds are gorgeous!!!

COLLECTING ACCOUNTS RECEIVABLE

A problem that plagues the majority of the Eminent Treasurers is the collection of accounts receivable. Operating a chapter is a business and it cannot run effectively without adequate bookkeeping and financing. At Michigan Epsilon they have arranged a program with a local bank that solves most problems. Any member not able to pay his housebill can draw a loan for the balance he owes the chapter. Even though the chapter must co-sign the loan the bank makes the collections. Another system very similar to this is utilized by Georgia Sigma. The bank not only collects but also bills the individual brothers. Alabama Mu knows where the money is, they send all bills to the parents. Ohio Theta and others cut off social privileges to delinquent brothers. Chapters may even request National to serve as a collection agency. Solutions are available, so don't wait until summer, act now!

CHAPTER FOCUS: GEORGIA PSI

The chapter focus this month takes a look at Georgia Psi. Located south of Atlanta and northeast of Plains the chapter is one of eight fraternities on the Mercer University campus. This past fall an additional room to their lodge was completed after several years of planning and raising funds. The brothers dedicated this addition to Distinguished Service Award Winner and alumnus Brother Bob Cousins. This spring they are anxiously awaiting their annual beach trip to Florida and Black and White weekend in Macon. Keep truck'in y'all.

NEW SERVICE: ALUMNI DIRECTORIES

Several companies have been formed over the years to assist fraternity chapters in their alumni relations. Some provide creditable and reasonably priced services and products while others are of questionable value and are, in our judgment too high priced. If you are approached by a salesman offering any services or products whatsoever, check them out with the IFC, dean's office, better business bureau and National Office.

Alumni Directories are offered by several companies and we frankly think that the price you have to pay is much too much. The offer is attractive because a chapter takes no risk nor makes any investment. The directories are sent out to alumni who are then asked to contribute to the cost of putting them out. The average cost of this service is \$1,600 to \$1,800. After this contract amount is received the chapter simply receives any excess. There is rarely any significant excess after the publishing company takes its service charge.

The National Office has in recent years provided various forms of services and products in order to help our chapters save money. We will soon be providing a service whereby we will send directories to alumni at a chapter's request. The service will cost considerably less than that provided by profit oriented companies. If you are interested contact Ken Tracey at the National Office.

NEW PROGRAM: ADVISORS AT LEADERSHIP SCHOOL

In order to boost our Chapter Advisor Program throughout SAE the Supreme Council has authorized the payment of the registration fee for advisors. If you would like to see your advisor take part in this new Leadership School Program contact Ken Tracey (Director of Programming) for further information and applications.

The faculty for the 43rd School will include: Ray Artigue (Arizona State), William Chapman (Former Province Sigma Archon), Todd Claiborn (Idaho), Dan Castillo (Province Kappa Archon), Mike Nelson (Illinois), Eminent Supreme Chronicler, Jim Peterson, Trip Frizell (Kansas), Tom Weatherbee (Northwestern), Fred Phelps (Former Province Beta Archon), Scott Barton (Colorado State), Gary Jackson (Former E & L Consultant), Rick Sackbauer (Kansas State), Jesse Nichols (St. Lawrence), Eminent Supreme Herald, Skip Moore, Tom Strother (Texas Tech RECORD Editor, Joe Walt, Gary Wisenbaker (Valdosta), Steffen Van Keppel (Kansas), John Mar (Oklahoma), Todd Dickinson (Province Beta Archon), Marc Franson (Drake), Michael Smither (Western Kentucky), Robert Hamrdla (Educational Advisor), Lee William McNutt (Southern Methodist), Larry Leon (Memphis State), Hootie Johnson (Alabama), Charles Witzleben (Province Epsilon Archon), Carl Kimball (Former Province Chi Archon), and Mark Scott (DePauw). Members of the National Staff will also serve on the faculty.

The announcement for the 43rd School will be sent to all chapters by mid-April. Although there is no deadline for submitting registration forms it would be a good idea to get them taken care of prior to the end of the school year.

OLD PROBLEM: NO SHOWS

Several provinces have reported difficulty with delegates who don't show up for events after making the commitment. This can be frustrating in that money is wasted on meal charges. Please remember to cancel a commitment well in advance if you can't make an event.