

PROVINCE EVENTS

LEADERSHIP SCHOOLS:

- PROVINCE EPSILON Feb. 12, Tuscaloosa, AL
- PROVINCE LAMBDA April 16, Seattle, WA
- PROVINCE MU Feb. 12, Decatur, IL
- PROVINCE UPSILON Feb. 26, Flagstaff, AZ
- PROVINCE PHI April 23, Moscow, ID

BASKETBALL TOURNAMENTS:

- PROVINCE PI Feb. 12, Kent, Ohio
- PROVINCE TAU Feb. 12, Ames, Iowa

STATE DAY ACTIVITIES:

- PROVINCE PSI Feb. 19, Lafayette, IN

SAVE A LIFE

Smoke detectors have become a hot item in the \$1 billion-a-year fire equipment industry. At least 25 states have passed legislation requiring the installation of detectors in new or improved living units, and the Department of Housing and Urban Development requires that all homes with FHA and VA mortgages have them as well.

Twenty-five companies now manufacture residential smoke detectors which are in the price range of \$30.00 to \$80.00. There are two types on the market, the most popular being an ionization detector, which uses a radioactive cell to create an interior electric current. Another type is an AC-powered photoelectric model.

Ralph Nader's research group has reported that ionization detectors are a potential health hazard because of their radioactive element, though it is generally agreed that the greatest danger lies in not buying any smoke detection system at all. The National Bureau of Standards estimates that half of the 7,000 people killed each year in residential fires could have been saved had they been warned of fumes and smoke.



SPOTLIGHT:

CONSULTANTS

Contrary to popular belief the Chapter Consultants have not stopped visiting chapters in person. They travel less, but contact has been increased through telephone and correspondence. They also visit in person those chapters that invite them.

With limited travel time, in-office availability is increased so chapter officers, advisors, house corporation officers, and alumni can communicate directly with someone in the National Office.

Beginning with this issue of the Phi Alpha the inside page will be written by the Educational & Leadership Consultant assigned to your area. This is a part of the program to establish solid communication with chapters.

Subsequent issues of Phi Alpha will bring reports of news within the regional areas and ideas and suggestions we feel will help the Fraternity at every level.

1856 SHERIDAN ROAD

We had a busy weekend here with meetings of both the Supreme Council (which we'll report on next month) and the Leadership School Planning Committee. The 43rd Leadership School will be held here from August 14 through August 17. The registration fee will remain at \$75 with each chapter entitled to one free tuition.

A special program for Chapter Advisors will be conducted in conjunction with the School so be sure to bring your advisor along. The pledge program will culminate in a model initiation ceremony on Wednesday afternoon August 17.

The committee also selected the faculty and put together a fine program covering a wide selection of management and programming areas. Registration forms and detailed information will be sent out in March.

Speaking of initiation ceremonies the Northwestern chapter initiated 19 new brothers in a ceremony up in the Tower Room last Monday night.

He served as a chapter consultant for 25 years and he was a great friend to many of us here, and on December 10, 1976 John Baugh passed away. The 43rd Leadership School will be dedicated to his memory. The February RECORD will carry John's story.

Barbara Searle, our office manager, indicates that SAE Matches (\$4.00 per 100) and SAE Plastic Cups (50 for \$1.50) are now available. I asked Barb how the new merchandise program was going and she said, "quite well, because our prices

are so much lower." To illustrate the difference, our Russell Southern Short Sleeve Jersey sells for \$7.00 (\$6.50 for orders of one dozen or more) and most bookstores or salesmen sell them for at least \$10.30. Our lined jacket is \$17.00 (\$15.50 for one dozen or more) and they retail for \$24.00. In addition, salesmen often require a 50% deposit and take two to six weeks to deliver. We can deliver within two to five days. We have a limited line, but it is top quality and if we have what you want you can save a lot of money.

Educational Advisor Bob Hamrdla announced recently that he is taking applications for the 1977-78 Tutor-in-Residence Program. Tutors receive room and board from the host chapter and a \$1,500 fellowship from The Levere Memorial Foundation.

You should be receiving full details on the Summer Intern Program in February.

The Spring 1977 SAE Directory will be sent along with the February Phi Alpha. The Spring mailing of forms and information on the programs and services of the National Fraternity will be mailed on February 4.

Received a letter from a friend the other day indicating that SAE-Texas is still #1. No doubt!

We just received word that our 7th oldest chapter, Virginia Omicron at the University of Virginia suffered considerable damage to their house due to the breaking of frozen water pipes. The house can not be occupied and the meal plan has been suspended indefinitely. The damage was not covered by insurance but the brothers report that they are determined to continue functioning and restore housing as soon as possible.

SAE at Minnesota completed a very successful Dance Marathon for Muscular Dystrophy in which \$22,648 was raised. 41 SAE couples were among the 135 couples entering the 6 hour marathon. EA Mike Olson, Steve Griener and John Cunning were among those who won the distance. Bob Devine was over-all chairman of the event.

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A NEWSLETTER FOR CHAPTERS

Published by Sigma Alpha Epsilon periodically to provide ideas and news of services and programs. Please post and distribute. Contributions are welcome!

Ken Tracey - Editor

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REGION 1 REPORT

KEVIN M. NAGLE
E & L CONSULTANT

CHAPTER VISITATIONS

My next visitation schedule will bring me to Virginia, where I plan to visit Virginia Kappa and participate in a few of their rush activities. Immediately following my initial stop, I will be in Orlando, Florida for the Province Nu-Epsilon Mini-Leadership School and Collegiate Council Meeting. Next, I will visit all of the chapters in Florida, before leaving for the Province Omicron Leadership School in Raleigh, North Carolina on February 4. I plan on traveling to North and South Carolina in late February and early March. If your group could benefit from a visit by a National Representative, especially within a specific time frame, contact me and I will do my best to accommodate your request. I urge Province and Alumni Association officers to keep me abreast of your spring activities.

1977 NATIONAL CONVENTION

Before a chapter's delegates can be seated at the 1977 National Convention in Philadelphia, a report from the National Office regarding each chapter's reporting and financial status is submitted to the Credentials Committee. (This status is prescribed in Article 29 of the National Laws.) The report will address all delinquencies in reporting and fee payment to our Office, as of December 31, 1976. The Credentials Committee then determines who will and will not be seated at the Convention. By this time, each chapter should have received a letter from the Director of Financial Affairs, which explains each form and fee. The Consultant will follow up on each delinquency as the Convention approaches, to help your chapter clear up any debts and be seated in Philadelphia. Any questions regarding credentials, and the Convention in general, should be directed to me.

CHAPTER INSIGHTS...

Allegheny College's (Pennsylvania Omega) pledges was the highest in three years at the chapter...Province Omicron Leadership School is scheduled for February 4-6, capped off by a basketball tourney...The SAE Colony, Phi Alpha, at Salisbury State in Maryland, has petitioned for a charter at the National Convention held in Philadelphia...The New York City Alumni Association is intending to sponsor a summer rush party for chapters in the regional area. Hopefully, the party is going to attract freshmen students recently accepted to schools with SAE chapters...The reactivation of New York Delta (Syracuse University) is in the process of being developed with 23 potential pledges...Indiana University of Pennsylvania will officially be recognized as an SAE Colony on January 30, 1977.

IDEAS FOR EA's

Identify with the executive council and chapter specific goals for the term, and seek commitment of brothers to work toward their achievement.

Review the EA's report of your successor and study the facts and opinions regarding the current strengths and weaknesses of the chapter. From this study establish your objectives. Write them out and post.

Develop plans for accomplishing goals, assign brothers to specific tasks, and recognize accomplishment and service of brothers, advisors, etc.

Be sensitive to the needs, concerns and problems of those you serve.

Investigate problem areas by forming a "task force" to study the problem and recommend solutions. Members of the "task force" should be open-minded and represent both the pro's and con's on the issue.

Behavioral problems should be handled on an individual basis; avoid public reprimands. Seek the support of the brothers in dealing with problems.

Speak to each officer and chairman about his responsibilities and check periodically to see that progress is being made in the carrying out of duties. Be positive and supportive on an individual basis.

Utilize your support groups in achieving your goals. (Advisors, faculty, National Officers and staff, province officers, fraternity dean, etc.)

Make sure new brothers and pledges are assigned tasks that will train them for future leadership roles.

Post the agenda and minutes of meetings and disseminate important information through influential members and the executive council.

Maintain a good file system to cover all aspects of chapter operation.

Hold executive council meetings regularly in order to keep everyone informed and provide an effective forum for discussion of issues. Each member of the executive council should set goals for himself and share them with the chapter. An Officer's Retreat can start the term off right!

Establish a "Chapter Development Committee" to plan programs for leadership development, resolution of issues and problems, goal setting and program planning, etc. This committee can study all present programs such as pledging, community involvement, social, retreat, and so on, and structural areas such as by-laws, kitchen, housing, etc. to see if the structure and programs are helping or hindering the achievement of the chapter's goals.

Organize an "advisory group" of seniors and past officers to study the needs of upper-classmen and provide programs which will keep them interested and actively involved.